

## Profitable Central Indiana Security Systems Business for Sale Client #: H-N1750

### Summary:

This profitable Central Indiana security systems business provides the design, installation and service of security systems, closed circuit television (CCTV), fire systems, control access systems and security monitoring to keep businesses safe from security risks. They use the best equipment available with highly trained professionals for installation and service.

- Well established and continuous operation for 24 years
- Proudly served schools, government, hospitals, churches, and businesses of all size throughout the Midwest
- Repeat customers
- Recurring revenue
- Employs knowledgeable, dependable, and long-term employees that are experts in their field

The increased demand for security and use of technology has put everyone under surveillance due to concerns about rising crime and terrorism. More and more businesses and organizations look for the ways to keep their employees, properties and interests safe from violence, robberies, and other crimes. The security systems industry has grown quickly from these concerns over the past five years. It is expected to continue this growth pattern at a CAGR of 8.6%. Now is the time to join the industry. This is the opportunity you have been looking for to secure your future!

**Location:** Central, IN

**Reason for the Sale:** The seller is seeking a career change

### Asking Price: \$480,000

Inventory of approximately \$20,000 is not included in the sale. The Seller will consider financing a portion of the sale with a substantial down payment.

### Financial Information:

2018 Sales = \$592,639 and Cash Flow = \$261,760

2017 Sales = \$415,582 and Cash Flow = \$180,823

2016 Sales = \$434,228 and Cash Flow = \$182,488

*\*Cash Flow = net income + depreciation + amortization + interest + officer's direct & indirect compensation + non-recurring expenses*

### Lease Information:

The facility is approximately 960 square feet with rent of \$1,000 including utilities and CAM charges. The lease expires January 2019. There is an option to renew the lease annually for 12 months.

### Equipment Information:

The equipment is in good working condition. A detailed list of assets to be included in the sale is available upon request.

### Employee Information:

There are three full-time employees. Additionally, there are two long-term subcontractors hired on an as-needed basis. It is not anticipated that there will be any employee turnover as a result of the sale.

### Training & Transition Information:

To ensure a smooth and seamless transition, the Seller is willing to train and transition the Purchaser for a mutually agreeable time period immediately following closing.

**Important Notice: Information is believed true but is not verified. No warranty is express nor is it implied.**

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