

REFERENCE # GSM798

Opportunity: ACQUISITION

Automotive Parts, Sales & Service

**Business:**

An automotive parts, sales & service company that specializes within the racing and performance sector. The company's services include Performance Hose assembly, Nitrous Oxide Filling Station and Safecraft Fire Extinguisher Re-Certifications. The company ships Nationwide. Bank financing available for qualified buyers.

**Market Currently Served:**

Currently serving Clients throughout Southeast. Nationwide Shipping.

**Opportunities:**

Expand and amplify local racing and presence at local tracks. Excellent opportunity for new owner to expand upon the track support to increase both revenues and penetration into the local racers throughout the USA.

**KEY FEATURES:**

- Well-known to racers and parts manufacturers across the Southeast due to their exceptional reputation of 25 plus years of providing service, parts and knowledge.
- Provides high performance parts and accessories for all types of racing. Top customers are evenly dispersed with no customer accounting for more than 20% of current sales.
- Track Support- Company conducts sales at 2 racing tracks for an 8-month period each calendar year.
- 80% of sales is repeat business.
- Safety programs. Necessary and fast-growing opportunity would be to add safety products that are mandatory to compete in racing.



**Real Estate:**

Facilities consist of a 10,000 SF facility that houses a retail showroom, warehouse and office space.

**Gulfstream Mergers & Acquisitions**

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EBITDA	
2018	
Total Income	\$ 2,040,726.00
Owners Salary	\$ 50,000.00
One Time Professiona Fee	\$ 25,000.00
Compnay Profit	\$ 559,633.00
<b>EBITDA</b>	<b>\$ 634,633.00</b>