

Premier Pool Construction & Service Business

Real Estate Available

Client #: I-N1832

Summary:

This is a long-standing, highly regarded premier pool construction and service business for sale. They are a full-service pool and hot tub dealer that takes care of all phases of ownership. This includes installation, seasonal openings and closings, liner replacement, line repair, weekly cleanings, and service maintenance plus a full retail store. The company offer everything a buyer is looking for: an excellent reputation, great service, highly visible location, a pleasing showroom, and a well-trained, top notch staff!

This acquisition comes with an established pool service division that has 2,715 pool clients! Their excellent service department has allowed this business to operate with very high profit margins.

Long known for their tremendous service to their customers, this location employs a staff that is well educated in all the products and services it provides to their valued customers. Real estate is available. Their location is suited to its purpose but is also ideal for diverse commercial purposes.

Location: Indiana

Reason For Sale: Seller is pursuing other business interests

Indiana

Asking Price: \$1,195,000

Inventory not included in the sale. The Seller will consider financing a portion of the sale if the purchaser provides a substantial down payment.

Financial Information:

2018 Sales = \$3,100,000 and Cash Flow = \$501,000

2017 Sales = \$2,700,000 and Cash Flow = \$231,000

2016 Sales = \$2,100,000 and Cash Flow = \$251,000

Cash Flow = net income + depreciation + amortization + interest + officer's direct & indirect compensation + non-recurring expenses

Real Estate Information:

The Seller owns the real estate. The business facility is approximately 12,000 square feet on 2 acres of land. The Seller is willing to sell the real estate for fair market value or lease it for terms to be negotiated.

Equipment Information:

The equipment is in good working order. They have well-balanced, diverse equipment and fleet of vehicles. The fleet is updated regularly. A detailed list of assets included in the sale is available upon request.

Employee Information:

There are ample employees to run the business. It is not anticipated that there will be any employee turnover as a result of a sale.

Training & Transition Information:

The Seller is willing to train and transition the Purchaser for a mutually agreeable time period immediately following closing.

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